

ARABICA ORIENT TOURS – "See Oman through Omani Eyes" COMPANY PROFILE

About Us

Arabica Orient Tours is a young and dynamic owner driven Destination Management Company that opened its doors to the world of tourism in 2010. Along with passion, commitment and discipline, our well-knit team converts its profound knowledge into haunting experiences for every guest.

Irrespective of the Oman's uniqueness, only an experienced Travel Expert can enhance to explore the destination through Omani eyes and to feel it with all senses. Arabica Orient Tours, with its more than 30 years of cumulative tourism experience, is happy to assist you:

Enjoy along with our aggregate nationwide resources the best comfort available in the tourism and hotel industry while getting a detailed vista of the beautiful nature.

As our business has been raised on the keynote "Devil is in the detail", we are specialized in servicing small & medium sized global tour operators in order to give consideration to this statement and to provide premier experiences unparalleled in Oman.

Mission

Our quest is to provide high quality services to our clients and to exceed their expectations with an unforgettable and authentic experience. Thus, we always try to determine the perfect mix of ingredients for creating a product that fits best to our clients' preferences. As a sustainable tourism organization we are aware of our social responsibility. Hence, we always involve the local communities by initiating cultural encounters and exchange whilst preserving the beautiful nature for future generations.

Vision

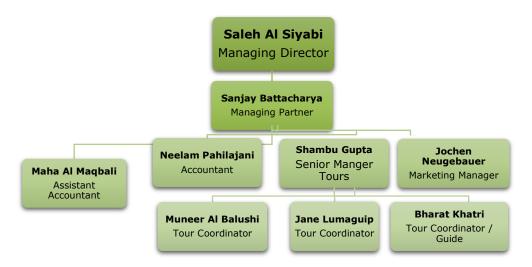
In early 2010 we launched our business with the claim, to become distinguished as the most competitive and best service provider within the Omani Tourism Market. Since then, we have signed contracts and alliances with the majority of the hotels and tourist organizations of the country. In 2012 we have already been awarded as the "Second Best" Destination Management Company in Category B. In order to follow this path of success we always aspire toward being creative leaders and flexible innovators in Tourism. We want to be recognized for our professionalism and high quality cutting edge Services.





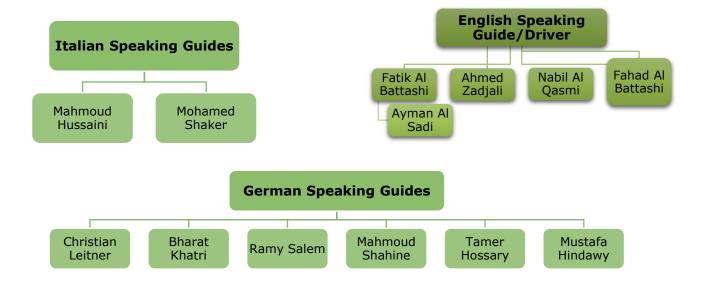
Our Team

Office Staff



Saleh Al Siyabi and Sanjay Bhattacharya have been actively involved with tourism in Oman, since its inception in the early 90's and are involved in the day-to-day operations. Along with our team of Oman experts we always guarantee "quality deliverables" to our partners.

Our Tour Guides





Products

- Customized or off-the-shelf
- FITs
- Groups
- MICE
- Sharp Prices
- Theme/Niche Products
 - ✓ Family Tours
 - ✓ Photography Tours
 - ✓ Golf Tours
 - ✓ Beach Holidays
 - ✓ Adventure Tours
 - ✓ Hiking Tours
 - ✓ Off the beaten path

Our Itineraries:

Itineraries are carefully and tailor made designed with natural riches and indigenous culture whilst considering comfort, safety, luxury and adventure. This combination best suited for all clients and budgets results in experiences that will be remembered for the rest of their lives. Choice, value, pace and discovery are deciding factors for us. A company that knows Oman shows Oman through Omani Eyes in the best way possible.

<u>Sustainable Tourism:</u>

Arabica Orient Tours believes in conserving nature, traditions and culture. We consider it as a right of future generations to rise in a healthy environment providing enough natural resources. Hence, sustainable tourism practices lead to authentic and meaningful travel.

Services

- Designing Itineraries
- Handling Reservations
- Mobilizing Transportation
- Organizing Excursions
- Facilitating Transfers
- Meet/Assist at the Airport
- Transfers to/from the Airport
- Car and driver for local visits
- Self-Drive Car Rentals in all Categories
- 24/7/365 Service
- Representations in Germany, Italy, France, Spain and India





First Class Transportation:

Safety and comfort are the most important aspects in our business. Hence, we continually invest in maintaining our own fleet of 4x4WD, Mini Vans and Coasters. Our suppliers are also educated in maintaining the vehicles used for our guests. Our chauffeurs are well behaved and very courteous. They know the country roads thoroughly and drive with strict safety measures.

Accommodation:

All hotels in our offers are only the ones we have inspected personally and which have been evaluated as the best in their surroundings with regard to value, character and level of service. In some of the extreme edges of Oman, comfort levels may not be immediately apparent. However, they still offer something special that protects their natural setting and also pleases every client: unique style, remarkable setting and wholesome comfort.

Our Guides:

Some of our guide's experiences are even mentioned in some Travel Brochures in Europe.

'We at Arabica Orient Tours will be proud to be associated with you in promoting Oman and can assure you our best services and attention at any time'

Specialisations:

The team at AOT specializes in handling inbound leisure groups, individuals, MICE, cruises and a team of caring and committed Tour Escorts/Guides make every tour exceptional.

Overseas Representative Offices Contacts

Arabica Orient Tours Germany c/o East West Travel

Neumarkt 33 D - 50667 Koeln (Cologne) Germany

Fax: +49-(0)221-476712-15

Fon: +49-(0)221-476712-10 info@eastwest.travel

Arabica Orient Tours Italy c/o CORAT S.A.S

Via R. Morandi 3/E I - 20090 Buccinasco (MI)

Fon: +39-(0)02-4570-2999 Fax: +39-(0)02-4570-9493 sabrina@corat.travel

Arabica Orient France

c/o Giroux Thierry 6 Rue Marechal Leclerc F - 30128 Garons France

Tours

Fon: +33-(0) 067916613

girouxthierry@aol.com

Arabica Orient Tours Mumbai c/o Saniavy Phatarphekar G-1, Ground Floor, Brijbumi Building, "A" Wing, Nehru

Behind Canara Road, Bank, Vile-Parl (East), Mumbai-India

Fon: +91 983323354

sanjayy@arabicaorient.com

Arabica Orient Tours Spain

c/o Idoia Mezo C/Rio Nervion, 14 Pozuelo De Alarcon, 28224 Madrid Spain

Fon: +34 644515678

idoiamezo@gmail.com

Shortly after you write us a letter, send us a message, give us a call, or stop by at our desk, we answer all of your concerns and respond to all of your needs in order to provide you the Arabic, Oriental, Oman experience. From the instant you leave your doorstep and enter Arabia, we whisk your feet away on a magical tour that only pauses for you to enjoy the picturesque timelessness of Oman vistas and the delightful respite of Oman hospitality. Whether by mechanical transport or on the back of time-honored camels, we take you across a panorama of Arabian adventures that will provide you with magical stories to tell for the rest of your lifetime.

Let us show you Oman through "Omani Eyes"

